## **NEWS RELEASE**



May 11, 2016
Daisuke Iwase, President & COO
LIFENET INSURANCE COMPANY

(Securities Code: 7157, TSE Mothers)

## **April 2016: MONTHLY DISCLOSURE**

Commencement of "au Life Insurance"

TOKYO, May 11, 2016 – LIFENET INSURANCE COMPANY (TSE Mothers 7157, President & COO Daisuke Iwase, URL: <a href="http://ir.lifenet-seimei.co.jp/en/">http://ir.lifenet-seimei.co.jp/en/</a>) announces the monthly business performance for April 2016.

Annualized premium<sup>\*1</sup> of new business in the month of April 2016 was 102 million yen (116% of April 2015). The number of applications was 3,488 (130% of April 2015), with the number of new business at 2,180 (121% of April 2015). Accordingly, annualized premium<sup>\*1</sup> of policies-in-force was 9,428 million yen. The number of policies-in-force as of the end of April 2016 resulted in a total of 226,458, and sum insured of policies-in-force stands at 1,910,750 million yen.

In April 2016, insurance premiums and claims and benefits recorded 776 million yen (107% of April 2015) and 154 million yen (193% of April 2015), respectively.

Lifenet started providing "au Life Insurance" to au users through KDDI CORPORATION from April 5, 2016.

#### **Topics**

Apr. 4 Commencement of "au Life Insurance" http://file.swcms.net/file/lifenet-seimei/en/news/index/auto\_20160404450479/pdfFile.pdf

Lifenet's steady growth of polices-in-force has been driven by the public's increasing support and interest in its Manifesto; to offer simple, convenient and competitively priced products and services based on the highest levels of business integrity. Lifenet will continue to build its customers' trust and satisfaction by improving our website and contact center, by ensuring thorough and transparent disclosure of information, and by adhering to our Manifesto, offering our products and services twenty four hours a day, seven days a week through the convenience of our website. (Manifesto of Lifenet <a href="http://ir.lifenet-seimei.co.jp/en/company/manifesto.html">http://ir.lifenet-seimei.co.jp/en/company/manifesto.html</a>)

# **NEWS RELEASE**



## Number of new business, polices-in-force and premiums and claims (preliminary report)\*2

| Number of new business (month)              | Apr. 2016 | Apr. 2015 |
|---|-----------|-----------|
| Number of applications                      | 3,488     | 2,691     |
| Number of new business                      | 2,180     | 1,795     |
| Sum insured of new business*3 (million yen) | 13,097    | 14,273    |
| Annualized premium*1 (million yen)          | 102       | 88        |
| - excl. death coverage (million yen)        | 61        | 47        |

| Number of new business (accumulated total)              | Apr. 2016 | Apr. 2015 |
|---|-----------|-----------|
| Number of applications                                  | 3,488     | 2,691     |
| Number of new business                                  | 2,180     | 1,795     |
| Sum insured of new business <sup>*3</sup> (million yen) | 13,097    | 14,273    |
| Annualized premium <sup>*1</sup> (million yen)          | 102       | 88        |
| - excl. death coverage (million yen)                    | 61        | 47        |

| N                           | umber of policies-in-force                                  | End of Apr. 2016 | End of Apr. 2015 |
|-----------------------------|---|------------------|------------------|
| Number of policies-in-force |   | 226,458          | 215,933          |
|                             | - Term Life <sup>*4</sup>                                   | 118,022          | 112,781          |
|                             | - Whole-Life Medical <sup>*4</sup>                          | 68,262           | 65,825           |
|                             | - Term Medical Care <sup>*4</sup>                           | 11,076           | 11,802           |
|                             | - Long-Term Disability <sup>*4</sup>                        | 29,098           | 25,525           |
| S                           | um insured of policies-in-force <sup>*3</sup> (million yen) | 1,910,750        | 1,836,212        |
| Α                           | nnualized premium <sup>*1</sup> (million yen)               | 9,428            | 8,828            |
|                             | - excl. death coverage (million yen)                        | 4,309            | 3,971            |

| Insurance premiums and claims (million yen) | Apr. 2016 | Apr. 2015 |
|---|-----------|-----------|
| Insurance premiums                          | 776       | 728       |
| Insurance claims and benefits               | 154       | 80        |

<sup>\*1:</sup> Annualized premium is the amount of money equivalent to what is to be paid to have the insurance coverage for one year. All payments for Lifenet products are in monthly installments, thus the annualized premium is calculated as multiplying the monthly premium by 12 months.

Contact:

Investor Relations, Corporate Planning Department

Tel: +81-3-5216-7900 e-mail: <u>ir@lifenet-seimei.co.jp</u>

Disclaimer: This is a summarized translation of the original Japanese document, prepared and provided solely for readers' convenience. In case of any discrepancy or dispute, the Japanese document prevails.

<sup>\*2:</sup> This report is preliminary and may be different from the final settlement report.

<sup>\*3:</sup> Sum insured of new business and sum insured of polices-in-force are the sum of death coverage, and do not include medical and survival coverage.

<sup>\*4:</sup> Term Life insurance: "Kazoku" and au Term Insurance, Whole-Life Medical insurance: "Jibun", New "Jibun", New "Jibun" for Women, au Medical Insurance and au Medical Insurance for Women, Term Medical Care insurance: "Jibun Plus", Long-Term Disability insurance: "Hataraku Hito".