**Securities Code: 7157 TSE Prime** 



# Presentation Material for Investors Second Quarter for Fiscal 2025

LIFENET INSURANCE COMPANY
November 13, 2025

### **Table of Contents**



# 1. Main Initiatives for 1H of FY2025

2. Financial Results for 1H of FY2025

3. For Improvement of Market Evaluation

# 1H for Fiscal 2025 Key Highlights



#### **Key indicators**

**Corporate Value** 

**Comprehensive Equity**<sup>1</sup>

¥175,566mn

(YoY 106.4%)

#### Growth

Annualized premium<sup>2</sup> of policies-in-force

¥35,805mn

(YoY 110.0%)

#### **Profitability**

Insurance service results

¥6,089mn

(YoY 133.4%)

#### **Notable achievements**

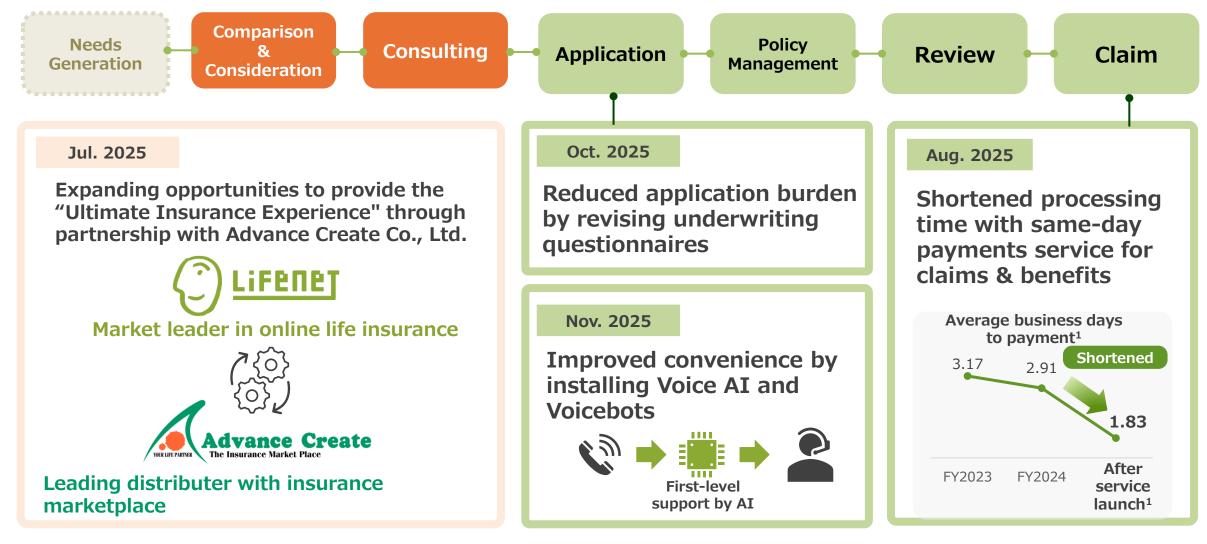
- Transforming UX through service enhancements using technology
- **Establishing a unique position with the launch of new "Term Cancer Insurance"**
- Expanding future potential of GCL business through a new partnership with THE KYOTO SHINKIN BANK in Nov. 2025

<sup>1.</sup> Comprehensive Equity is an indicator defined by the Group. It is the sum of "Equity (attributable to owners of the Company)" on the IFRS consolidated statement of financial position (B/S), "CSM", a liability representing unearned profit that the Group expects to earn as it provides insurance services (insurance contracts and reinsurance contracts are aggregated and tax-adjusted), and "GCL contracts value", which is the value of future IFRS earnings, including future renewals for GCL policies-in-force.

<sup>2.</sup> The amount of money is equivalent to what is to be paid to have the insurance coverage for one year. All payments are monthly installments, thus the annualized premium is calculated as multiplying the monthly premium (for GCL, expected premium income for the next month based on the in-force business) by 12. (The same will apply hereafter)



# **■ Transforming CX** with highly convenient services



# For Building Unique Position

■ Establishing competitive advantage by leveraging online model, meeting customer needs for affordable premiums with "term" series

Unique brand for the "term" product Lineup

Cancer

Sales start Dec. 2025

ライフネット生命の



**Term Cancer** 

Death

Flagship product since opening



Term Life

Medical

Supporting rational choices for the younger generation



Term Medical

Renewal of whole-life cancer insurance

Sales start Dec. 2025

ライフネット生命の

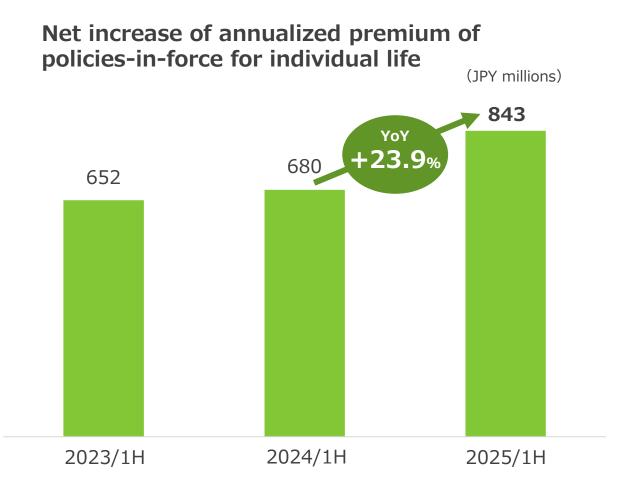


Whole-life Cancer

Discontinuing the current whole-life cancer; "Double Yell" renewed with enhanced coverage



# ■ Sales efforts leading to a strong turnaround towards growth in individual life



# Multiple initiatives led to success





- Agreed on new partnership with Kyoto Shinkin Bank
- Expanding the GCL business based on our first alliance achievement outside the existing collaboration group

#### **Support mortgage loan competitiveness**



**Second partner bank** 

#### ■ コミュニティ・バンク京信

- New business alliance agreement with Kyoto Shinkin Bank
- Service launch scheduled for Jul. 2026(planned)

# ひし じぶん銀行

- Service started Jul. 2023
- Supporting home purchases for dual-income households

#### **Direction of future expansion**

Promote switching to our GCL through competitive premium and DX support to ones with a certain level of outstanding loan balances

Market share among financial institutions by mortgage loan

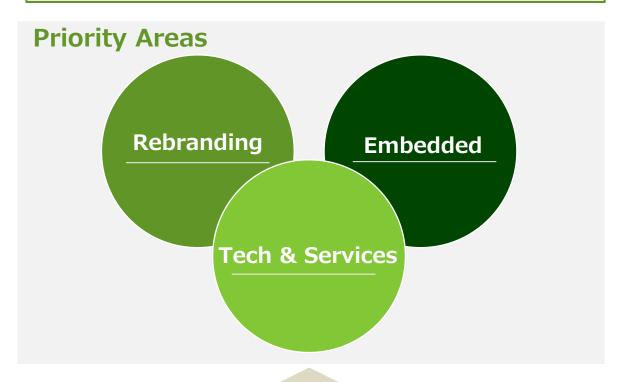


- 1. Compiled by Lifenet based on the Japan Housing Finance Agency (JHF) "Survey Results on New Housing Loan Lending Amounts and Outstanding Loan Balance by Business Category" and disclosure reports from respective companies. The top 100 institutions cover domestic banks and shinkin banks.
- 2. Source: Japan Housing Finance Agency (JHF), "Survey Results on New Housing Loan Lending Amounts and Outstanding Loan Balance by Business Category," Q1 2025 (Jan-Mar 2025).

#### FY2024-2028 Mid-term Business Plan



#### **Growth Strategy**



#### **Human Resources Strategy**

- Promote organizational transition to focus on priority areas
- Create a virtuous cycle of employee growth and business growth
- Maintain and strengthen an organizational culture based on the LIFENET Manifesto

#### **Goals in Fiscal 2028**

**Management Goal** 

Comprehensive Equity (CE): ¥200-240bn

Financial Targets

**Stock price**: **¥3,000**+

Annual growth rate of CE per share:

approx. 10%

Non-financial Targets (Human capital)

Overall engagement score: continuous improvement

**Diversity** 

Ratio of decision-makers :

Women 30%+, Under 30s 15%+

Growth Opportunities

Engagement score (growth): continuous improvement

#### **Table of Contents**



1. Main Initiatives for 1H of FY2025

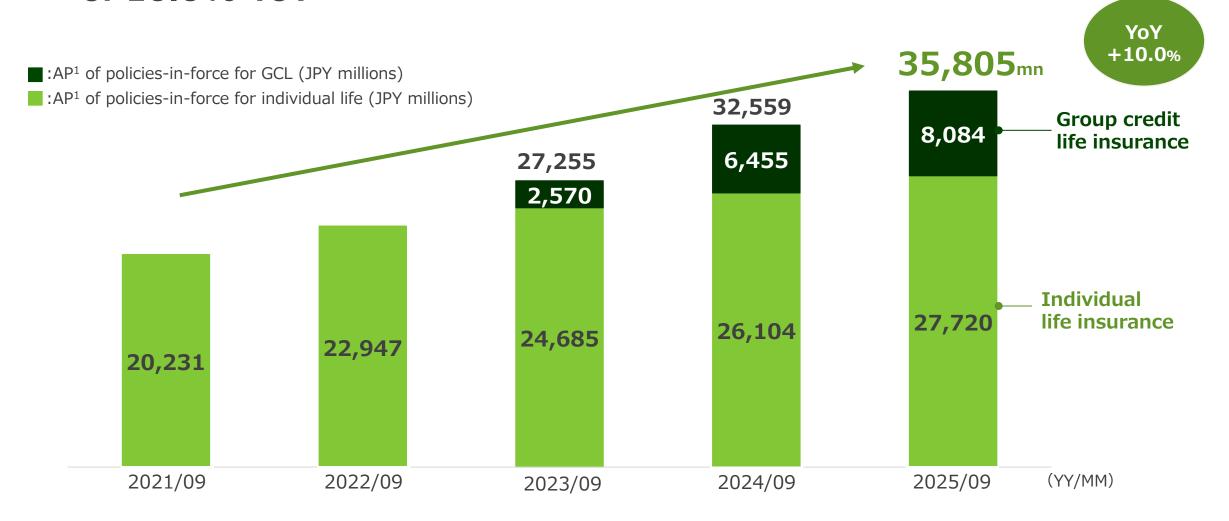
2. Financial Results for 1H of FY2025

3. For Improvement of Market Evaluation

#### **Annualized Premium of Policies-in-Force**



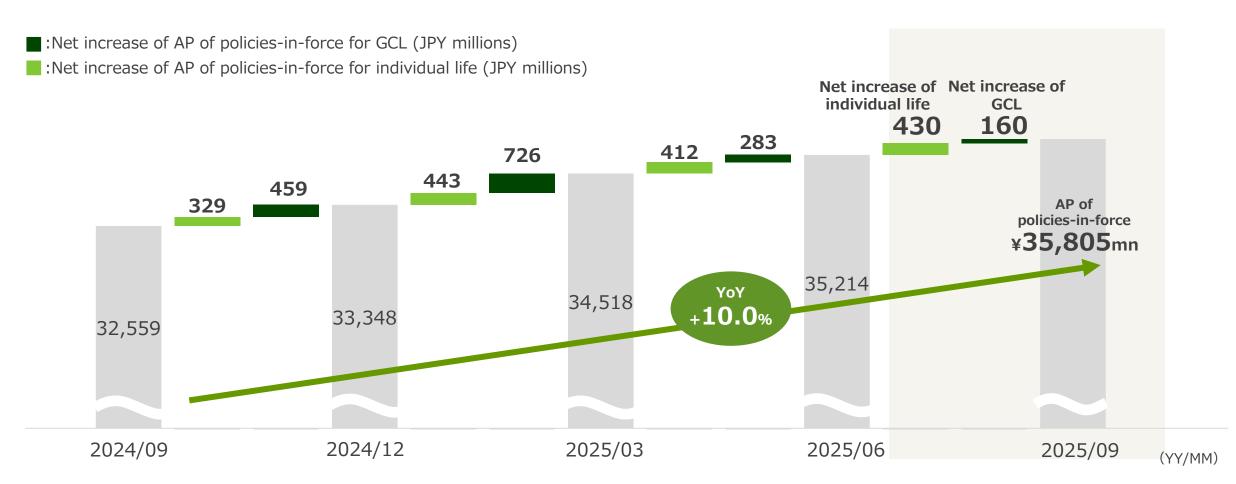
■ Resulted in ¥35,805mn and continued significant growth of 10.0% YoY



#### **Policies-in-Force Movement**



- Individual life continued strong recovery
- GCL growth pace slowed by external factors but steadily accumulated



# **Summary IFRS P/L**



Insurance service results and net income resulted in ¥6,089mn and ¥4,478mn, respectively

Items	FY2024/1H	FY2025/1H	Change
Insurance service results	4,565	6,089	1,523
Financial results <sup>1</sup>	(57)	388	445
Other results	(129)	(176)	(46)
Profit before tax	4,378	6,301	1,922
Net income attributable to owners of the Company	3,152	4,478	1,325

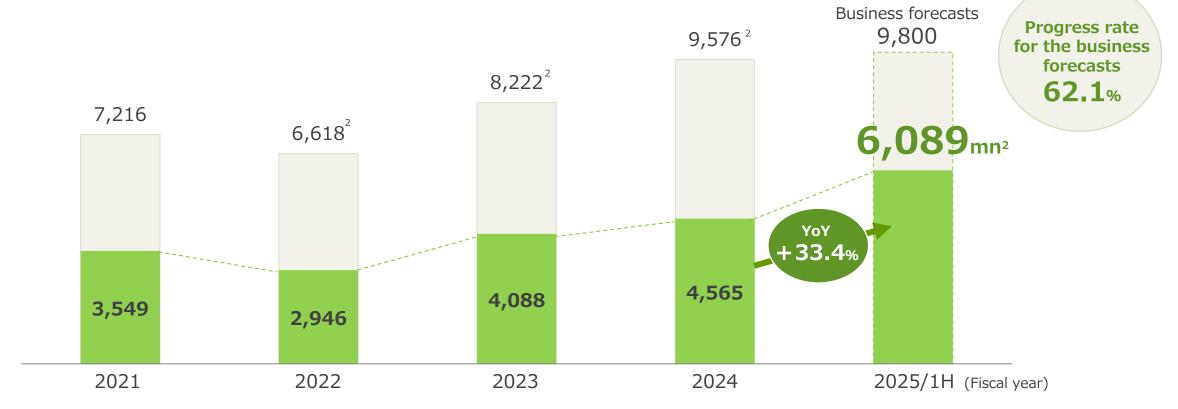
#### Insurance Service Results<sup>1</sup>



# ■ Achieved significant growth of 33.4% YoY and 62.1% progress rate for business forecasts

:Insurance service results (fiscal year, JPY millions)





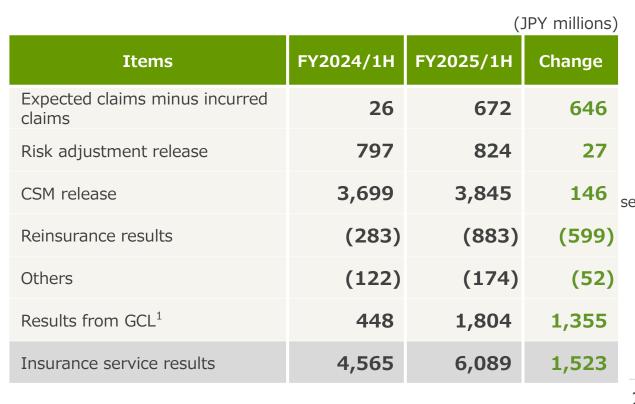
<sup>1.</sup> Figure for FY2021 is for reference use only as it is before date of transition to IFRS

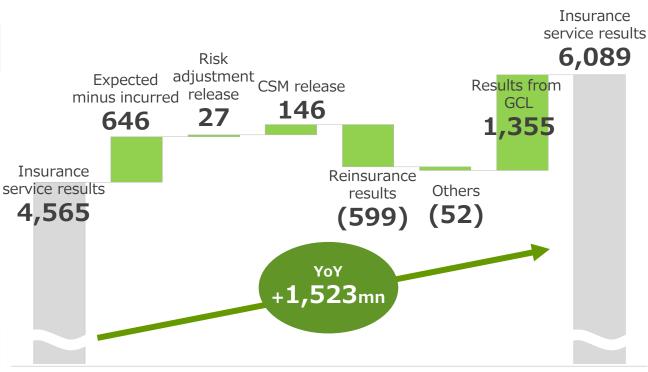
<sup>2.</sup> COVID-19 related claims was ¥1,378mn in FY2022 and ¥36mn in FY2023. It is also included in FY2024 onward, but detailed calculation has not been performed

# **Insurance Service Results Analysis**



#### Grew strongly driven by lower-than-expected incurred claims of individual life and GCL





2024/1H

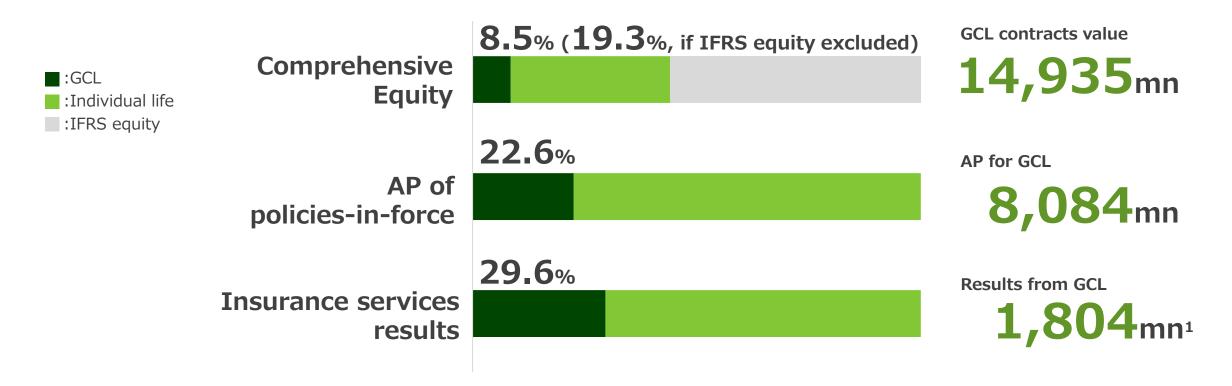
2025/1H (Fiscal year)

#### **GCL Business Performance**



■ Sales through au Jibun Bank are strongly contributing key indicators

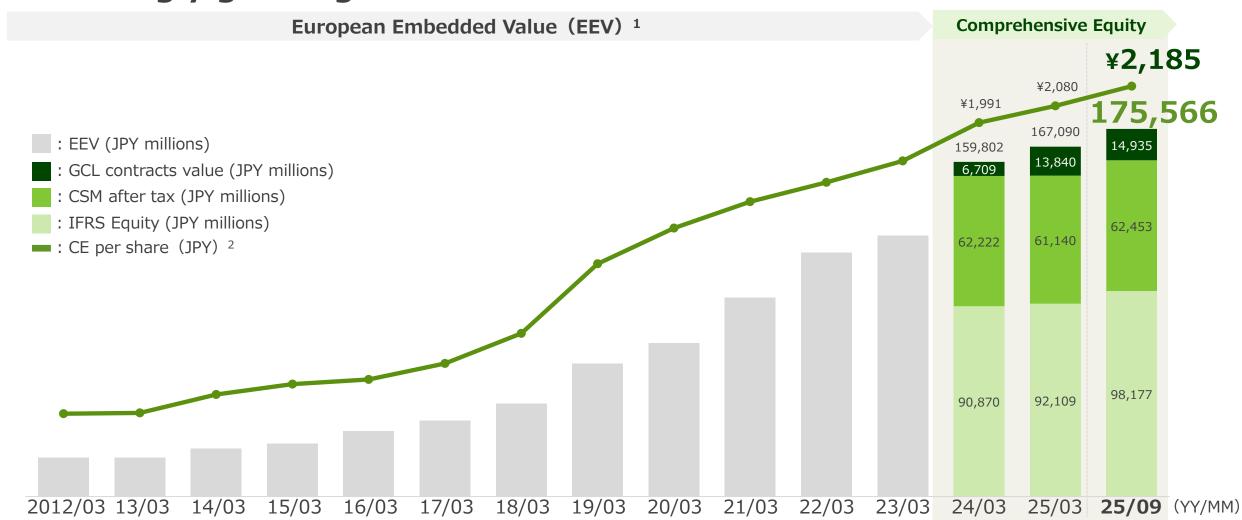
Our key indicator results (as of Sep. 2025)



# **Movement of Management Indicators**



#### Strongly growing at a CAGR of 18% since IPO



<sup>1.</sup> Lifenet's EEV is calculated following the EEV Principles and Guidance and in terms of allowance for risk, MCEV Principles (The European Insurance CFO Forum Market Consistent Embedded Value Principles©) is referred. From fiscal 2016 onward, a predetermined ultimate forward rate has been used to extrapolate the level of ultra-long-term interest rates past the last liquid data point. This method of extrapolation has also been used to restate EEV as of March 31, 2016.

2. EEV per share before March 2023

15

# **Changing Factors of Comprehensive Equity (CE)**



Increased mainly due to unrealized gains on strategic investment stocks and assumption changes



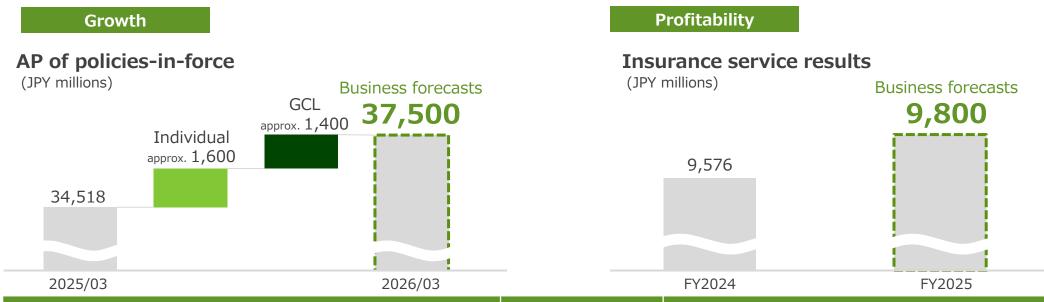
1. Tax effect (28.9%) before the introduction of the special defense corporation tax adjusted

2. Net income attributable to owners of the Company

#### **Consolidated Business Forecasts for FY2025**



#### Remains unchanged since May 2025



	FY2024	FY2	025
(JPY millions)	Results	1H Results	Forecasts
Annualized premium of policies-in-force	34,518	35,805	37,500
Insurance revenue	30,081	16,767	33,000
Insurance service results	9,576	6,089	9,800
Net income attributable to owners of the Company	5,993	4,478	6,900

#### **Table of Contents**



1. Main Initiatives for 1H of FY2025

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# **Capital Market Evaluation**

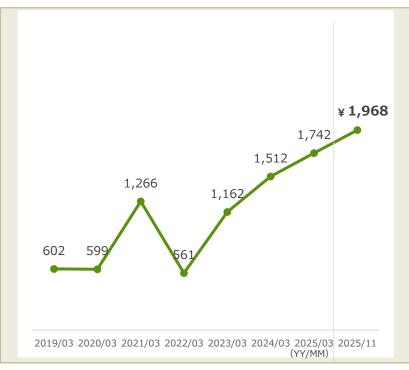


While the PCE ratio shows an improving trend, it remains below 1x, indicating room for further improvement

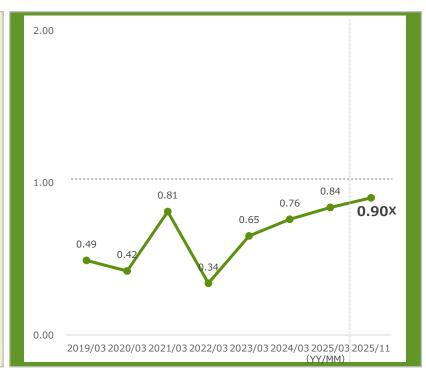
# CE and CE per Share<sup>1</sup>



#### Stock Price<sup>2</sup>



#### PCE(Price/CE per Share¹) Ratio



<sup>1.</sup> EEV, EV per share and Price/EEV per share ratio before the end of March 2023

<sup>2.</sup> Closing price. For 2025/11, closing price on November 12, 2025

# **Initiatives to Improve PCE Ratio**



■ Targeting PCE of 1.0x+ by enhancing corporate value with individual life & GCL businesses and market valuation

#### **Enhancement of corporate value**



#### **Improvement of market evaluation**

#### **Scale expansion**

# Growth in individual & GCL businesses based on priority areas

- Individual life: Re-grow via accumulated sales initiatives
- GCL: Drive expansion by acquiring new partner banks

# Profitability improvement



# Increase CSM by IACF & opex efficiency improvement

- Build foundation for mid-term sales efficiency improvement
- Improve running cost per policy through higher productivity

Open and active dialogue with investors

- Promote understanding of "Comprehensive Equity"
- Disclose 6-8% cost of capital
- Disclose appropriate risk-taking

Strong commitment to shareholder value

Set the stock price and CE per share as mid-term business plan targets

Improve market liquidity

Strengthen corporate governance

- Cultivate new investors leveraging Prime Market listing
- Promote initiatives for individual investors
- Enhance Board functions for better oversight & effectiveness

# **Achieving Mid-term Business Plan**



■ Aim to achieve FY2028 management goal by realizing sustainable growth through investment in priority areas



1. For reference use only as it is before date of transition to IFRS



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#### **LIFENET Manifesto**



#### Sincere, Easy-to-understand, Affordable and Convenient

#### I. Our Guiding Principles

- (1) Creating the future of the life insurance without losing sight of its original premise: "an ounce of prevention is worth more than a pound of cure."
- (2) Listening to what our customers are saying. Recognizing their needs and acting accordingly. Allowing our actions to be borne out of their voices and needs.
- (3) Delivering the caliber of products and services that we would feel confident recommending to our own friends and families.
- (4) Being a "straight-shooter". Committing to transparency. Communicating openly about our management team, our products, and our employees.
- (5) Embracing diversity and dialogue to keep us abreast of changing needs and preferences. Delivering peace of mind that we'll be around in 100 years.
- (6) Acting in good faith means always taking the high road when it comes to compliance and ethics.

#### III. Making Life Insurance Accessible Again - Affordable

- (1) Giving the customer what he/she needs. No more, no less at a fair price.
- (2) Staying vigilant as to how we can provide our products more cost-efficiently.
- (3) Always putting ourselves in our customers' shoes in thinking about how to minimize their premiums.

#### II. Making Life Insurance Accessible Again - Headache-free

- (1) Helping the customers help themselves. By making our materials easy to understand, customers can determine which coverage is truly the best fit.
- (2) Turning "clauses" in the insurance contract into succinct points that your grandmother could grasp.
- (3) Making all touch points headache-free. Beyond the application process, ensuring the claims and billing processes are also easy to understand.

#### IV. Making Life Insurance Accessible Again - Convenient

- (1) Thinking about our customers' convenience from every angle and every touch point along the way.
- (2) Forming alliances with like-minded partners who can add value above and beyond our products and services to our customers.
- (3) Providing health and wellness tips beyond the framework of life insurance to create value in our policyholders' lives.
- (4) Creating a precedent for future generations as to what life insurance is (and should be) all about.

We wish to be a company that help our customers embrace life more fully through management with integrity, and offering easy-to-understand, affordable, convenient products and services.



# **Appendix**

# **Glossary 1**



Glossary	Explanation
Insurance revenue	Revenue accrued for fulfillment of insurance services. Mainly, expected claims, expected maintenance expenses, risk adjustment release, CSM release and recovery of insurance acquisition cash flows. Investment components which will be paid regardless of insurance event are excluded from expected claims.
Insurance service expenses	Expenses incurred related to insurance service. Mainly, incurred claims, incurred maintenance expenses, amortization of insurance acquisition cash flows and losses on onerous contracts. Investment components which will be paid regardless of insurance event are excluded from incurred claims.
Insurance service results	Insurance revenue less insurance service expenses, plus reinsurance results.
Financial results	Total of investment results from financial assets, insurance finance income or expenses from insurance contract liabilities (or assets) and reinsurance finance income or expenses from reinsurance contract liabilities (or assets).
Other results	Expenses not directly related to insurance services such as product development costs and income/loss on other than insurance businesses such as results of subsidiaries.
CSM (Contractual Service Margin)	A component of insurance contract liabilities (or assets), which represents the unearned profit that the company will recognize as it provides services over the coverage period. Accumulation of CSM is important for future profit growth.
New business CSM	CSM at the time of acquisition of new contracts during the period.
Risk adjustment	A component of insurance contract liabilities (or assets), which is the adjustment for uncertainty of future cash flows (addition on liabilities).

# **Glossary 2**



Glossary	Explanation
Comprehensive Equity (CE)	An indicator defined by the Group. It is the sum of "Equity (attributable to owners of the Company)" on the IFRS balance sheets, "CSM", a liability representing unearned profit that the Group expects to earn as it provides insurance services (insurance contracts and reinsurance contracts are aggregated and tax-adjusted), and "GCL contracts value". We have defined it as the indicator that represents the corporate value of the Group as it includes the value of future profits of policies-in-force.
Group Credit Life Insurance (GCL) contracts value	An indicator defined by the Group. It is the value of future IFRS earnings for GCL policies-in-force including future renewals as of the valuation date.
Premium Allocation Approach (PAA)	A simplified approach which can be applied for measuring insurance contracts with short coverage periods which is defined under IFRS17. We applied it for GCL contracts which have 1 year insurance period.
Insurance acquisition cash flows (IACF)	Cash flows from expenses which are directly attributable to acquisition of insurance contracts. Advertising expenses for new business, agency commissions and administrative expenses for underwriting new business are included. The difference from marketing expenses we had used for J-GAAP is addition of administrative expenses for underwriting.
Maintenance expenses	Expenses directly related to fulfillment of insurance contracts other than insurance acquisition cash flows. Administrative expenses for the maintenance of contracts and overhead expenses for the provision of insurance services are included.
Economic Solvency Ratio(ESR)	ESR is the indicator to assess the soundness of insurers. Based on the economic valuation of assets and liabilities of insurance companies, ESR is calculated as the ratio of the eligible capital against the required capital which is evaluated as the risk amount for the losses. Regulatory ESR is the administrative indicator which will be disclosed for the closing from March 2026 onwards. It assesses the capital adequacy of insurers in place of existing SMR. Internal ESR is the ESR which the Group uniquely calculates as an internal indicator.
Eligible capital	The numerator of ESR as the capital that insurers hold. Based on the value of the net asset on the economic-value based balance sheet under a market consistent approach, necessary adjustments are made regarding the eligibility as the capital for the risk.
Required capital	The denominator of ESR as the risk amount that insurers take. For each risk category, the risk amount is calculated at a certain level and then the amounts are aggregated with the prescribed methodology. In many of the risk categories, the required capital is defined as the changes in the value of (economic value-based) net assets under prescribed stresses.

# **Breakdown of Policies-in-Force**



	2024/09	2025/09	Component ratio
Number of policies-in-force	618,039	659,078	100%
- Term Life	301,426	318,080	48%
- Whole-life Medical & Term Medical	168,639	181,730	28%
- Long-term Disability	70,713	73,447	11%
- Cancer	70,157	78,613	12%
- Other <sup>1</sup>	7,104	7,208	1%
Sum insured of policies-in-force <sup>2</sup> (JPY millions)	3,882,078	4,062,019	
Number of policyholders	391,284	413,667	

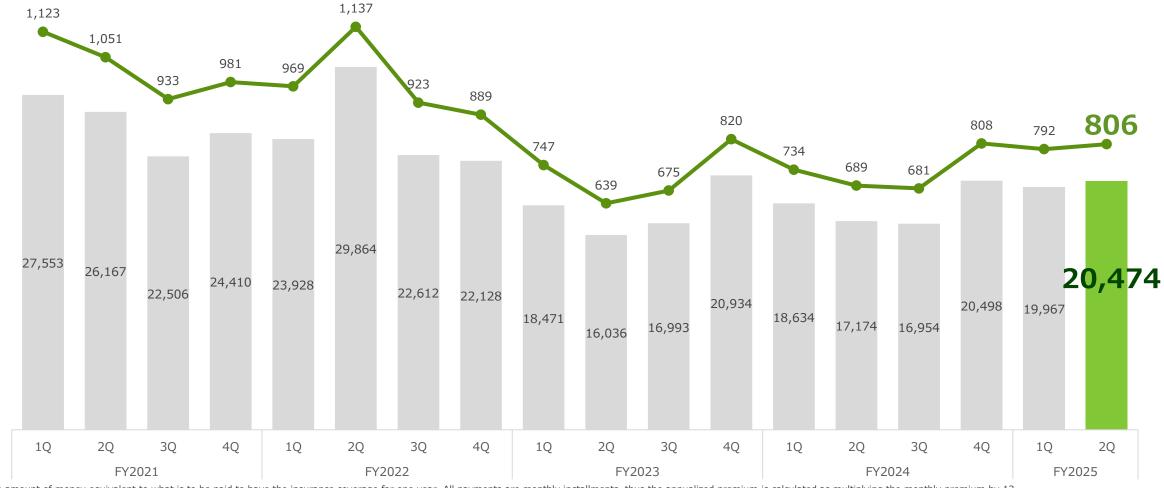
<sup>1.</sup> Term Medical Care and Dementia

Sum insured of polices-in-force are the sum of death coverage, and do not include third-sector insurance.

# **Annualized Premium / Number of New Business**



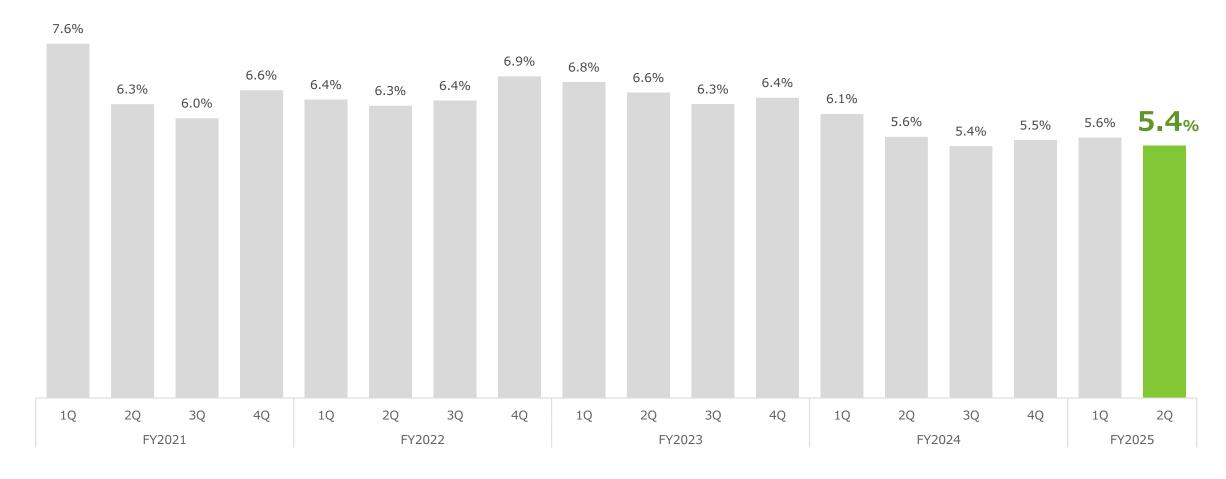
- =: AP1 of new business (JPY millions)
- :Number of new business



# **Surrender and Lapse Ratio**



:Surrender and lapse ratio<sup>1</sup> (%)

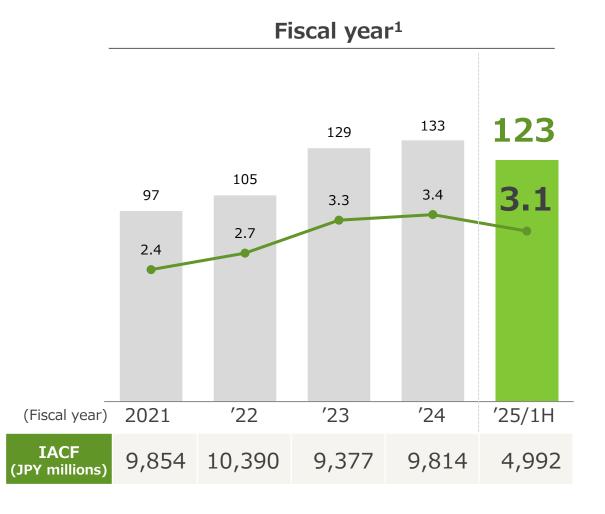


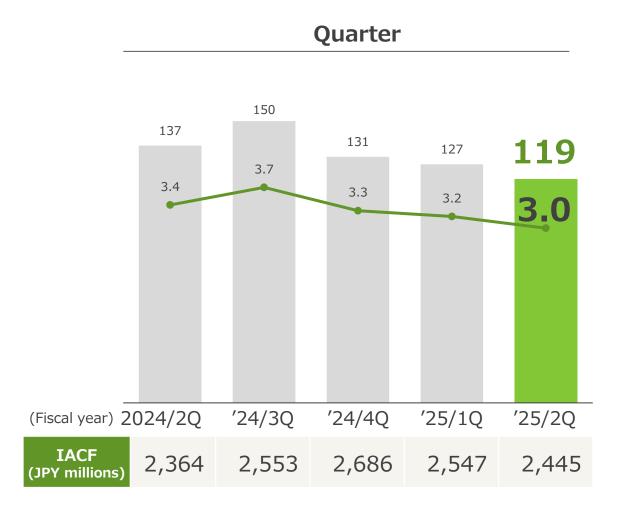
<sup>1.</sup> The surrender and lapse ratio is the annual equivalent of the monthly number of policies surrendered and/or lapsed divided by the monthly average number of policies-in-force.

# Insurance Acquisition Cash Flows (IACF) Efficiency



- =: Insurance acquisition cash flows / AP of new business
- :Insurance acquisition cash flows per new business (JPY thousands)

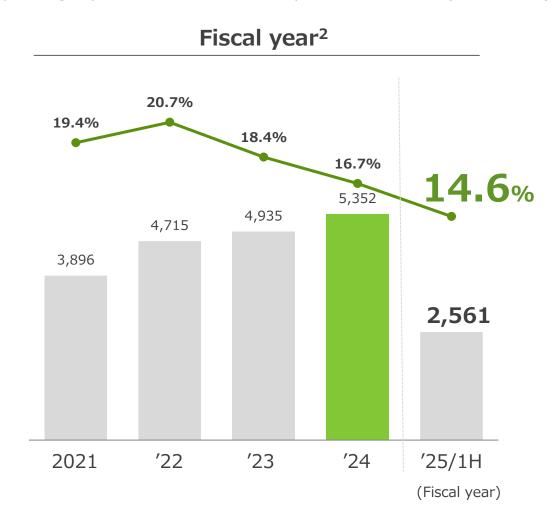




# Operating Expenses Ratio<sup>1</sup>



- -: Operating Expenses Ratio (%)
- :Operating expenses excl. insurance acquisition cash flows (JPY millions)





- 1. Ratio of operating expenses excluding IACF divided by average in-force annualized premium for the period (annualized).
- 2. Figure for FY2021 is for reference use only as it is before date of transition to IFRS.

# **Summary IFRS P/L (Quarter)**



						(JPY millions)
Items	2024/2Q	2024/3Q	2024/4Q	2025/1Q	2025/2Q	Notes on QonQ change
Insurance service results	2,224	2,628	2,383	2,945	3,143	
Expected claims minus incurred claims <sup>1</sup>	(19)	153	12	364	308	
Risk adjustment release	405	399	416	404	420	
CSM release	1,834	1,842	1,898	1,871	1,974	
Reinsurance results	(72)	(354)	(291)	(368)	(515)	Due to decrease in individual life and GCL claim payments
Results from GCL <sup>2</sup>	175	651	475	730	1,073	Due to increase in premium and decrease in claim payments
Financial results <sup>3</sup>	(395)	(10)	33	183	205	
Other results	(71)	(112)	(121)	(65)	(111)	
Profit before tax	1,757	2,505	2,294	3,063	3,237	Due to increase in insurance service results
Net income attributable to owners of the Company	1,265	1,804	1,036	2,177	2,300	

<sup>1.</sup> Applied only for individual life

<sup>2.</sup> Insurance service results related to contracts measured under the premium allocation approach (excluding reinsurance results)

<sup>3.</sup> Total of investment results from financial assets, insurance finance income or expense and reinsurance finance income or expense

## **Breakdown of Insurance Service Results**



Thomas	FYZ	2024	FY2025
Items	(Ref.) Fiscal year	1H	1H
Insurance revenue	30,081	14,297	16,767
Expected claims	11,170	5,447	5,957
Risk adjustment release	1,612	797	824
CSM release	7,440	3,699	3,845
Recovery of IACF	4,143	2,008	2,276
Others	(83)	(40)	(51)
Premium income of GCL <sup>1</sup>	5,797	2,385	3,913
Insurance service expenses	19,575	9,448	9,795
Incurred claims (Individual life)	10,978	5,421	5,285
Incurred claims (GCL)	4,221	1,937	2,109
Amortization of IACF	4,143	2,008	2,276
Others	231	81	123
Reinsurance results	(929)	(283)	(883)
Insurance service results	9,576	4,565	6,089

#### **Breakdown of Financial Results**



Increase due to higher interest income from purchases of corporate bonds, and recovery from foreign exchange losses

Items	FY2024/1H	FY2025/1H	Change
Investment results	(9)	386	396
Interest income	467	596	129
Impairment losses on financial assets, net	(3)	(1)	2
Other investment income	(473)	(207)	265
Insurance finance income (expense)	(56)	(6)	49
Reinsurance finance income (expense)	9	8	(0)
Financial results	(57)	388	445

## **Detail of Bond Portfolio**<sup>1</sup>



As of September 30, 2025 (JPY millions)

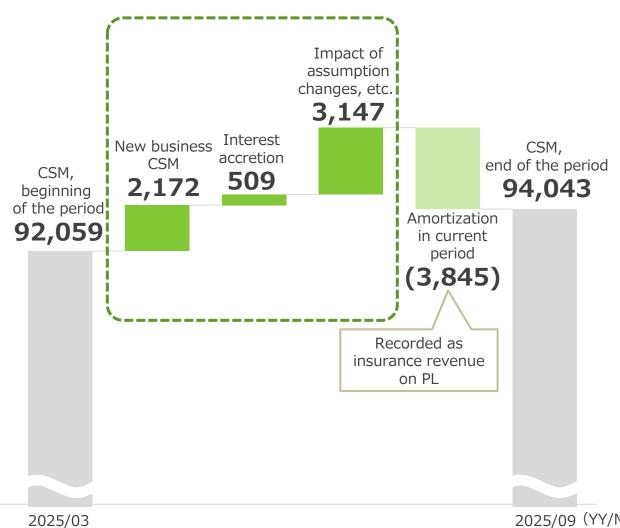
			Available-	-for-Sale	Held-to-	Maturity	Tot	al
JP	Y Bonds	Duration <sup>2</sup>		15,778 4 years		38,961 6 years		,740 /ears
Fo	reign Curre	ency Bonds  Duration <sup>2</sup>		13,675		_		6,675 years
	Non-Curre	ency Hedged		2,052		_	2	,052
	Currency	Hedged		11,622		_	11	,622

<sup>1.</sup> Based on J-GAAP balance sheet

Calculated by Lifenet

#### **CSM Movement**





(JPY millions)

Items	FY2024	FY2025/1H
CSM, beginning of the period	92,173	92,059
New business CSM	3,486	2,172
Interest accretion	952	509
Assumption changes, etc.	2,887	3,147
Amortization of CSM	(7,440)	(3,845)
CSM, end of the period	92,059	94,043

2025/09 (YY/MM)

#### **CSM Future Allocation**



- Stable profits will be realized over long period from in-force CSM
- Aim for CSM release growth by adding CSM generated from future acquired new business

Future allocation of CSM (JPY billions)

Amour				Expected	timing wher	CSM is reco	ognized in P	L
			A+year 1	A+year 2	A+year 3	A+year 4	A+year 5	A+year 6 and more
In-force CSM	As of Sep. 2025 (A)	94.0	7.5	7.1	6.8	6.5	6.1	59.8
	A + year 1	XX	X	X	X	X	X	XX
New	A + year 2	XX		X	X	X	X	XX
Business CSM	A + year 3	XX			X	X	X	XX
(B)	A + year 4	XX				X	X	XX
	A + year 5	XX					X	XX
	// release (A+B)		XX	XX	XX	XX	XX	XXX

Forecast

**Actual** 

# **Comprehensive Equity Sensitivity Analysis<sup>1</sup>**



## Impacts of changes in assumptions (sensitivities)

	Changes in Comprehensive Equity (CE) as of Sep. 30, 2025				
(JPY millions)	Changes in CE	% changes	Of which changes in CSM <sup>2</sup>		
Comprehensive Equity as of Sep. 30, 2025	175,566	_	62,453		
1.0% increase in risk-free rate <sup>3</sup>	(8,631)	(4.9%)	_		
1.0% decrease in risk-free rate <sup>3</sup>	9,389	5.3%	_		
0.5% increase in risk-free rate <sup>3</sup>	(4,407)	(2.5%)	_		
0.5% decrease in risk-free rate <sup>3</sup>	4,588	2.6%	_		
10% decrease in equity and real estate value and other	(459)	(0.3%)	_		
10% decrease in operating expenses rate	6,214	3.5%	5,193		
10% decrease in surrender and lapse rate	2,059	1.2%	1,770		
5% decrease in claim incidence rates for life business	6,871	3.9%	6,876		
10% decrease in non-renewal rate	6,103	3.5%	6,103		

<sup>1.</sup> For each sensitivity, only one specific assumption is changed and other assumptions remain unchanged. It should be noted that the effect of the change of more than one assumption at a time is likely to be different from the sum of sensitivities carried out separately.

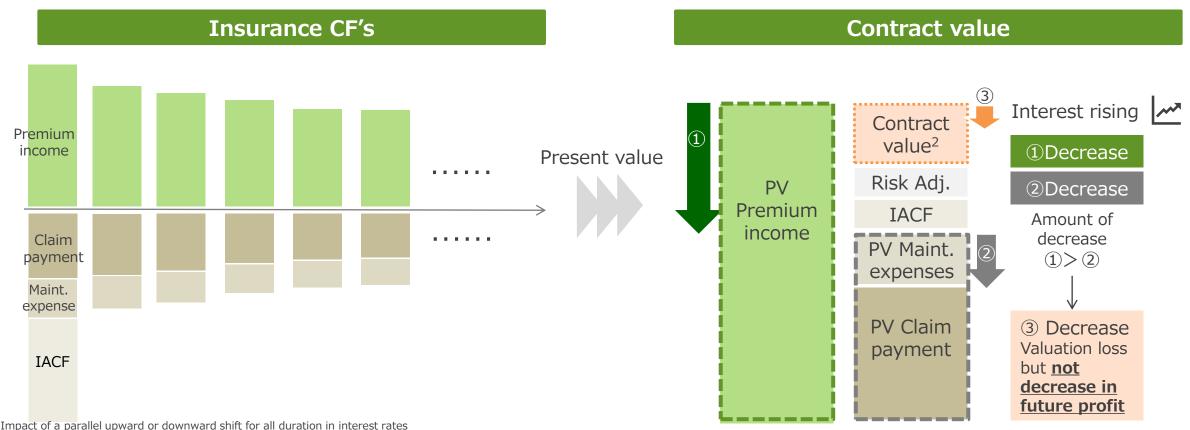
3. Impact of a parallel upward or downward shift for all duration in interest rates

<sup>2.</sup> Aggregation of insurance contracts and reinsurance contracts with tax effect (28.9%) adjusted.

# Impact on CE by Rising Interest Rates



- Due to product characteristics, future revenue surpasses expenditures in insurance CF's, positive on CE as contract value
- CE would be decreased through valuation losses with rising interest rates but the impact would be limited<sup>1</sup>



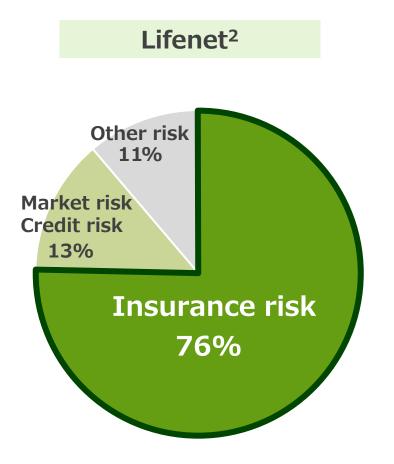
1. Impact of a parallel upward or downward shift for all duration in interest rates

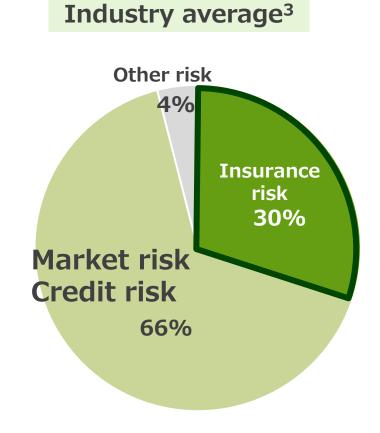
2. Before tax adjustment

# Composition Ratios of Required Capital<sup>1</sup>



■ Due to our focus on protection products, insurance risk constitutes majority of the risk profile





<sup>.</sup> Ratio to the total risk before diversifying effect and tax effect

As of March 2025

FY2023 data of life insurance (Non-consolidated basis)
 Source: Overview of the Results of the 2024 Field Test on Economic Value-based Evaluation and Supervisory Methods (Japan Financial Services Agency, June 2025)

# **Solvency Margin Ratio Calculation**



[Ref.]

Consolidated

1,704.5%

As of September 30, 2025

 $(\sqrt{(R_1 + R_3)^2 + (R_2 + R_3 + R_7)^2} + R_4)/2$ (JPY millions) Total amount of solvency margin **Solvency margin ratio** Total amount of risk/2 ÷ <numerator> < the denominator> 1,630.7% 48,238 5.916/2 Solvency margin ratio Other liabilities Cash and deposits Insurance risk R<sub>1</sub> 2,992 3,108 11,099 Risk of change in mortality rate (calculated based on value of Deferred tax liabilities excluding policies in force) available-for-sale securities 0 Monetary claims bought Including 1,999 Reserves for outstanding claims 1,992 Medical insurance risk R<sub>8</sub> 1,207 liabilities with strong capital Risk of change in medical incidence rate (hospital admission Money held in trust Policy reserves characteristics rate, etc.) 14,159 70,664 such as price Assumed interest rate risk R<sub>2</sub> 4 fluctuation Contingency reserves 5,617 reserves and Risk that the actual investment return will fall below the Excess over the fullcontingency Zillmerized reserve 19,729 expected return used as a basis for calculating policy reserves reserves Price fluctuation reserves 168 **Securities** [Minimum quarantee risk] R<sub>7</sub> -Deferred tax liabilities on 61,200 available-for-sale securities <sup>1</sup> 680 Risk related to products, such as variable annuities with minimum guarantees Valuation difference on securities available-for-sale 1,670 <sup>1</sup> Asset management risk R<sub>3</sub> 3,812 Tangible fixed assets [Credit risk] Risk that asset values decline due to Capital stock and deterioration in financial condition of creditees 493 other assets [Price fluctuation risk] Risk of incurring losses due to decline in **Intangible fixed assets** 20,372 market value of stocks and bonds, etc. 1,991 Business management risk R<sub>4</sub> 240 Other assets **Net assets** 3% of the total of the amounts of the other 5 risks (in the 7,975 22,229 Company's case)

- 1. 90% of the valuation difference on available-for-sale securities and deferred gains or losses on hedges (pre-tax) (if negative, 100%)
- Items that do not apply to the Company or for which the amount is minimal have been omitted, except for certain bracketed items.

# **IFRS** Reporting



- IFRS adoption better presents periodic performance and profitability from policies-in-force
- Capital adequacy and dividends are regulated by statutory accounting standards (J-GAAP)

	IFRS 17	Statutory Accounting (J-GAAP)	Comprehensive Equity (CE)
Important perspective	Recognition of revenue based on the retention of in-force business	Financial soundness for policyholder protection	Economic value of insurance policies including future profit
	The expected profit is allocated <u>over the term</u> <u>of the policy</u> .	Acquisition expense is recognized at the time of acquisition.	The expected profit for the policy period is <a href="mailto:immediately">immediately</a> recognized.
Timing of profit recognition	Year1 Year2 Year3 Year4	Year1 Year2 Year3 Year4  profit	present value of profit

# Summary J-GAAP P/L & B/S



Strengthen modified co-insurance in FY2025 to mitigate the decline in capital and aim to improve the financial condition
(JPY millions)

Items	FY2024	FY2024/1H	FY2025/1H
Ordinary income	41,994	20,291	25,558
Insurance premiums and other	41,438	19,942	24,924
Ordinary expenses	45,022	22,074	23,158
Insurance claims and other	20,569	10,079	11,667
Provision for policy reserves and other	8,551	4,131	3,860
Operating expenses	13,296	6,278	6,641
Ordinary profit (loss)	(3,027)	(1,782)	2,400
Net income (loss)	(3,052)	(1,793)	1,717

Items	FY2024	FY2025/1H
Total assets	89,866	98,920
Cash and deposits	16,044	11,099
Money held in trust	13,202	14,159
Securities	52,045	61,200
Total liabilities	71,796	76,690
Policy reserves and other	69,020	72,657
Total net assets	18,069	22,229
Retained earnings	(34,696)	(32,978)

# **Dividend Policy**



Aim for the increase in total shareholder return by capital gain<sup>1</sup>

