

May 18, 2012 Haruaki Deguchi, President/Founder LIFENET INSURANCE COMPANY (Code: 7157, TSE Mothers)

European Embedded Value for the Fiscal Year Ended March 31, 2012

EEV as of March 31, 2012: JPY 18,547 million

TOKYO, May 18, 2012 - LIFENET INSURANCE COMPANY ("LIFENET"; TSE Mothers 7157, President/Founder: Haruaki Deguchi) hereby announces its Embedded Value (EV) for the fiscal year ended March 31, 2012 (April 1, 2011 - March 31, 2012) under its principle of "aiming to become a comprehensible life insurance company" by bridging the information gap between consumers and businesses through full information disclosure.

EV is an indicator used to measure the corporate value and earnings performance of life insurance companies. EV is the total of adjusted net worth, based on balance sheet values, and the value of in-force business, based on projected cash flows from policies in force.

In general, life insurance policies provide a steady level of premium income over a long period of time, while advertising expenses, agency commissions, policy appraisal costs, etc. are expensed intensively in a short period around the time of policy sales. This timing difference in recognizing revenues and expenses and the long time it takes before profits are recognized after a policy is sold are the characteristics of life insurance policies.

As these characteristics make it difficult to evaluate a life insurance business based on single-year financial results, disclosing EV is seen as a useful way of giving investors a more accurate picture of operating conditions. LIFENET has adopted the European Embedded Value (EEV) principles, which are widely used by leading life insurance companies, especially in Europe.

LIFENET's EEV as of March 31, 2012 and the summary of the results are as follows:

Summary of EEV results as of March 31, 2012

- 1. LIFENET's EEV as of March 31, 2012 was ¥18,547 million, an increase of ¥8,995 million from the end of the previous fiscal year.
- 2. Adjusted net worth increased by ¥5,860 million from the end of the previous fiscal year due to capital increase through the initial public offering.
- 3. Value of in-force business increased by ¥3,135 million from the end of the previous fiscal year due to an increase in in-force business.
- 4. Value of new business increased by ¥854 million from the previous fiscal year due to an increase in new business and improvements in sales efficiency, etc.
- 5. Value of new business (Ultimate Unit Cost base) increased by ¥681 million from the previous fiscal year to ¥1,692 million due to an increase in the number of new policies.
- 6. Value of new business (Ultimate Unit Cost base) per policy increased by ¥27.8 thousand (¥23.9 thousand in the previous fiscal year).



EEV as of March 31, 2012

				(Millions of yen)
March 31, 2011 March 31			March 31, 2012	Increase(Decrease)
EEV		9,551	18,547	8,995
	Adjusted net worth*1	7,565	13,425	5,860
	Value of in-force business ^{*2}	1,986	5,122	3,135
Value of new business*3		(65)	788	854

Value of new business (Ultimate Unit Cost base)*4

The table below shows the value of new business calculated applying ultimate maintenance expense assumptions in the tenth year after the company's start-up to all years:

(Millions of yen)

March 31, 2011 March 31, 2012 Increase(Decr Value of new business 1,010 1,602				(
Value of new business		March 31, 2011	March 31, 2012	Increase(Decrease)
(Illtimate linit Cost base)* ⁴	Value of new business	1,010	1,692	681

*1 Adjusted net worth is defined as the excess of the market value of a life insurance company's assets over the market value of its policy reserves and other liabilities, and is considered to be the value attributable to the company's shareholders. In other words, it is calculated as the sum of the total net assets, appropriate adjustments for unrealized gains/losses and other items.

*2 Value of in-force business is the present value at the valuation date of future after-tax profits distributable to shareholders from in-force business as of the valuation date, calculated under a set of assumptions.

- *3 Value of new business represents the impact on the EV of new business written during the fiscal year, calculated applying the same assumptions as those used for the EEV. New business used for value calculation is defined as that arising from the sale of new life insurance policies during the fiscal year and excludes future new business.
- *4 The expense assumptions used to calculate the EEV and the value of new business are set based on the premise that unit costs decrease as the number of policies in force increases, and reach their ultimate equilibrium levels, at which income and expenses are equal, in the tenth year after the company's start-up (fiscal 2017). For reference, "Value of new business (Ultimate Unit Cost base)" shows the value of new business calculated applying the ultimate unit costs to all years.

About LIFENET URL: <u>http://ir.lifenet-seimei.co.jp/en/</u>

Returning to the original purpose of life insurance - mutual support - LIFENET INSURANCE was founded with the goal of offering simple, convenient and competitively priced products and services based on the highest levels of business integrity. We sell these products and services directly to customers over the Internet. By using the Internet, we are able to offer highly cost-competitive products and accept applications from customers at any given time.

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May 18, 2012

LIFENET INSURANCE COMPANY

Disclosure of European Embedded Value

as of March 31, 2012

The LIFENET Insurance Company ("LIFENET" or "the company") is disclosing its European Embedded Value ("EEV") results as of March 31, 2012.

Contents

1.	Outline of EEV	2
2.	EEV results of LIFENET	3
3.	Movement Analysis	9
4.	EEV Methodology	.12
5.	Principal EEV Assumptions	.16
6.	Sensitivities	.19
7.	Third Party Opinion	.21

1. Outline of EEV

(1) What is EV?

The income and expenses of life insurance contracts are typically not matched in timing of occurrence, with substantial acquisition and other costs in the first year and with a delay between acquisition of the contract and the emergence of profit. This makes it difficult to evaluate a life insurance operation on the basis of a single year's income and outgo. Embedded Value ("EV"), calculated as the sum of net asset value and the present value of future after-tax shareholder profits from the in-force business at the valuation date, has been adopted among life insurers in Europe, Canada, Japan and elsewhere as an approach to the valuation of a life insurer and to the evaluation of its performance.

(2) What is EEV?

European Embedded Value ("EEV") has been widely adopted in recent years among the leading European insurers.

The EEV Principles and Guidance were published in May 2004 by the CFO Forum, a group consisting of CFOs from leading European insurance companies. The aim of the EEV Principles and Guidance is to improve the consistency and transparency of the financial reporting of embedded values. Additional EEV Guidance was published by the CFO Forum in 2005 which covered sensitivities and aspects of disclosure.

More recently the European Insurance CFO Forum Market Consistent Embedded Value Principles^{©1} ("MCEV Principles") were published in June 2008 by the CFO Forum with more clearly defined allowances for risk. A revision to these MCEV Principles was published in October 2009.

(3) EEV Approach

The allowance for risk in the shareholder cash flows is a key feature of the EEV Principles. LIFENET's EEV has been calculated using a bottom-up market-consistent approach, in which the discount rate is set individually for each product or cash flow according to the risk characteristics of the product or cash flow.

EEV is calculated such that future cash flows arising from assets and liabilities are valued consistently with cash flows arising from similar traded market instruments, with allowance included for non-traded or non-diversifiable risk.

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These approaches have been increasingly adopted among leading European insurers; moreover, the MCEV Principles define a bottom-up market consistent approach.

2. EEV results of LIFENET

The EEV results are presented below. For more details on the methodology employed, please refer to "4. EEV Methodology".

The embedded value on an EEV basis as of March 31, 2012 is \$ 18,547 million. The adjusted net worth is \$ 13,425 million, the value of in-force business is \$ 5,122 million and the value of new business issued in fiscal year 2011 is \$ 788 million.

			(Millions of yen)
		March 31, 2011	March 31, 2012	Increase
				(Decrease)
EEV		9,551	18,547	8,995
	Adjusted net worth	7,565	13,425	5,860
	Value of in-force business	1,986	5,122	3,135
Value of new business		(65)	788	854

Value of new business (Ultimate Unit Cost base)

For reference the table below shows what the value of new business would be if calculated applying the ultimate maintenance expense assumption for fiscal year 2017 in all years. (See sections 2(3) and 5(2) for further information.)

(Millions of yen)

a

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	March 31, 2011	March 31, 2012	Increase (Decrease)
Value of new business (Ultimate Unit Cost base)	1,010	1,692	681

(1) Adjusted net worth

Adjusted net worth represents the market value of assets in excess of reserves and other liabilities.

Adjusted net worth is the sum of the net assets on the balance sheet and appropriate adjustments for unrealized gains/losses and other items. The adjusted net worth has been derived as follows.

	(Millions of ye			
		March 31, 2011	March 31, 2012	Increase
				(Decrease)
Adjı	usted net worth	7.565	12 405	5.960
= (a)+(b)+(c)+(d)+(e)	7,505	15,425	5,800
	(a) Shareholders equity on the	0.202	16 150	6 966
	balance sheet	9,292	10,139	0,800
	(b) Unrealized gains/losses on	0		(1)
	securities	0	(0)	(1)
	(c) Internal reserves as	125	722	206
	quasi-equity liabilities (Note1)	435	132	290
	(d) Deferred assets defined			
	in article 113 of Insurance	(2,162)	(3,659)	(1,496)
	Business Act			
	(e) Tax effect (Note2)	(0)	194	194

Note 1: Price fluctuation reserve and contingency reserve

Note2: Tax effect on (b) and DTL (deferred tax liability) in relation to (d)

(2) Value of in-force business

Value of in-force business represents the present value as at the valuation date (March 31, 2012) of future after-tax profits distributable to shareholders from the in-force business as of the valuation date, calculated under a set of assumptions (see Section 5), and consists of the following components.

			(M	illions of yen)
		March 31, 2011	March 31, 2012	Increase
				(Decrease)
Value	e of in-force business	1 986	5 122	3 1 3 5
= (a	(b) + (b) + (c) + (d)	1,900	3,122	5,155
	(a) Certainty equivalent present	4 896	11 147	6 251
	value of future profit	ч,070	11,147	0,231
	(b) Time value of financial options	_		_
	and guarantees			

(c) Frictional cost of capital	(69)	(95)	(25)
(d) Allowance for non market risk	(2,840)	(5,930)	(3,090)

• The certainty equivalent present value of future profit is the present value of future profit calculated deterministically by assuming the investment yield is equal to the risk-free rate and using the risk-free rate as the discount rate.

The table below shows the present value of in-force business premiums included in the calculation of the certainty equivalent present value of future profit.

(Millions of yen)			
	March 31,	March 31,	Increase
	2011	2012	(Decrease)
Present value of in-force business premiums	37,765	70,514	32,749

- The time value of financial options and guarantees is calculated stochastically using a set of market-consistent risk-neutral economic scenarios for the cash flows with options or guarantees. However, the time value of options and guarantees is set as nil as the products of LIFENET are non-participating death and medical coverage protection products with no surrender value.
- The frictional cost of capital represents the costs associated with maintaining the level of capital which the company considers as required in continuing the life insurance business.
- The allowance for non-market risk is an estimate of the impact of non-market risks which are not adequately allowed for directly in the certainty equivalent present value of future profit.

(3) Value of new business

Value of new business is the value at the valuation date of the new business written in fiscal year 2011, calculated applying the same assumptions used to calculate the embedded value as of that date.

New business means the life insurance policies commencing within this accounting period (fiscal year 2011) and does not include values anticipated from future new business. The figure for adjusted net worth represents the loss arising between the point of sale and March 31, 2012 on business sold in the period. The table below shows the results.

(Millions of yen)

	March 31,	March 31,	Increase
	2011	2012	(Decrease)
Value of new business	(65)	788	854
Adjusted net worth	(1,620)	(2,192)	(572)
Value of in-force business	1,554	2,981	1,426
Certainty equivalent present value of future profit	3,343	5,788	2,445
Time value of financial options and guarantees	_	_	
Frictional cost of capital	(43)	(45)	(2)
Allowance for non market risk	(1,745)	(2,761)	(1,016)

The table below shows the new business margin, calculated as the ratio of the value of new business to the present value of new business premiums.

		(Mil	llions of yen)
	March 31,	March 31,	Increase
	2011	2012	(Decrease)
(a) Present value of new business premiums	24,125	34,393	10,268
(b) Value of new business	(65)	788	854
Value of new business/Present value of new business premiums = (b)/(a)	(0.3)%	2.3%	2.6points

The table below shows the value of new business on a per-policy basis.

(Thousands of yen)				
	March 31,	March 31,	Increase	
	2011	2012	(Decrease)	
Value of new business per policy	(1)	12	14	

Value of new business (Ultimate Unit Cost base)

The expense assumptions used to calculate the EEV as well as the value of new business shown above has been set assuming a continuous increase in the number of policies-in-force over the first 10 years of operation (i.e., until fiscal 2017), so that the maintenance expense per policy decreases over this period.

For reference the tables below shows what the value of new business, as well as the new business margin, would be if calculated assuming the ultimate maintenance expense assumptions (from fiscal 2017) apply in all years.

			(Mil	lions of yen)
		March 31,	March 31,	Increase
		2011	2012	(Decrease)
Value of new business (Ultimate Unit Cost base)		1,010	1,692	681
	Adjusted net worth	(1,146)	(1,769)	(623)
	Value of in-force business	2,157	3,462	1,305
	Certainty equivalent present value of future profit	3,946	6,270	2,323
	Time value of financial options and guarantees	_	_	_
	Frictional cost of capital	(43)	(45)	(2)
	Allowance for non market risk	(1,745)	(2,761)	(1,016)

The table below shows the new business margin (Ultimate Unit Cost base).

		(Mil	llions of yen)
	March 31,	March 31,	Increase
	2011	2012	(Decrease)
(a) Present value of business premiums	24,125	34,393	10,268
(b) Value of new business (Ultimate Unit	1 010	1 692	681
Cost base)	1,010	1,092	001
Value of new business/Present value of	4 20/	4.00/	0.7 points
new business premiums = $(b)/(a)$	4.2%	4.9%	0.7 points

The table below shows the value of new business on a per-policy basis (Ultimate Unit Cost base).

(Thousands of yen)

	March 31,	March 31,	Increase
	2011	2012	(Decrease)
Value of new business per policy (Ultimate Unit Cost base)	23	27	3

3. Movement Analysis

The table below shows the analysis of the increase (decrease) in the embedded value during the 12 month period ending on March 31, 2012.

Required capital and free surplus, the components of the adjusted net worth, are sensitive to the increase or decrease of the volume of in-force business. Required capital increases with the volume of in-force business. On the other hand, free surplus decreases due to the costs of issuing new business (mainly the initial expenses).

The issuance of new business is also an important factor in changes in the value of in-force business.

					(Millions of yen)
		EEV			
			Adjusted net worth (Required capital)	Adjusted net worth (Free surplus)	Value of in-force business
EE	V as of March 31, 2011	9,551	953	6,611	1,986
	New business value	788	781	(2,974)	2,981
	Expected existing business contribution (Risk free rate)	217	0	16	200
	Expected existing business contribution (In excess of risk free rate)	6	0	6	0
	Expected transfer from Value of in-force business to Adjusted net worth	0	(427)	588	(160)
	Operating experience variances	76	4	98	(25)
	Assumption changes	(14)	0	0	(14)
	Other operating variances	(23)	0	(1)	(21)
Op	erating EEV earnings	1,050	358	(2,267)	2,960
Economic variances and assumption changes		(165)	(3)	16	(178)
Other non operating variances		354	0	0	354
Change in EEV		1,239	354	(2,250)	3,135
Adjustment to the value at March 31, 2012		7,756	0	7,756	0
EEV as of March 31, 2012		18,547	1,308	12,117	5,122

New business value

This is the change in EEV due to the value of new business issued during fiscal year 2011. For details of the approach, see section 2.(3). Future new business profits allow for recent changes to corporate tax rates. The impact of these changes on the value of new business was ¥464 million. See section 5.(2) for details of the corporate tax rates adopted for calculating the EEV.

Expected existing business contribution (*Risk free rate*)

In calculating the value of in-force business, future expected profits are discounted back using risk-free rates. Thus, the discounted value is assumed to earn the risk-free rate over time. Moreover, this item includes the expected return on the free surplus assets using risk-free rates, and the release for the fiscal year ended March 31, 2012 of time value of financial options and guarantees, cost of holding required capital and allowance for non market risk.

Expected existing business contribution (In excess of risk free rate)

Rates of future expected returns are assumed to be the risk-free rates when calculating EEV. However, LIFENET expects higher rates of returns on these assets than the risk-free rates. In calculating the expected existing business contribution in excess of the risk free rate, LIFENET uses the expected rate of return (0.50%) which consists of the risk free rate on the 1 year swap yield plus a risk premium (0.14%).

> Expected transfer from value of in-force business to adjusted net worth

This item represents the after-tax surplus expected to emerge during the period from the business that was in force at the beginning of the period.

In this year, the difference between the reserve and the full-zillmer reserve widened. This resulted in a decrease in the required capital, and an increase in the free surplus. See section 4.(10) for details of required capital.

The effect is a movement of value from the value of in-force business to the adjusted net worth. This does not affect the total embedded value.

Operating experience variances

This is the impact on the embedded value of differences between the actual experience and the operating assumptions during the period. See section 5.(2) for details of the operating assumptions.

Assumption changes

The impact of changes in the operating assumptions. This item has been calculated as of the beginning of the period. See Section 5.(2) for details of the operating assumptions.

Other operating variance

This is the impact of model changes which are not included in any other items listed in the Operating EEV earnings. The main impact is associated with model changes made to reflect new solvency margin regulations which became effective on March 31, 2012.

Economic variances and assumption changes

This is the impact of differences between the actual investment returns in the period and the expected investment returns, including the impact on the value of future profits from the change to the end of period future economic assumptions. See Section 5. (1) for details of economic assumptions.

> Other non operating variance

This is the impact of recent legislated changes to corporate tax rates on the EEV. The impact of the change in corporate tax rates on new business is not included in this item as it is already included in the value of new business. See Section 5.(2) for details of the tax assumptions adopted for calculating EEV.

Adjustment to the value at March 31, 2012

This amount consists of shareholder dividends or increases to capital. Capital injection last March is included in this item.

4. EEV Methodology

(1) Basis of preparation

The methodology and assumptions adopted by the company to calculate the EEV as of March 31, 2012 are in accordance with the EEV Principles and Guidance issued by the European CFO Forum in May 2004.

(2) Covered business

The covered business represents all of the life insurance business of the company.

(3) Embedded value (EV)

The embedded value comprises the sum of the adjusted net worth and present value of future after-tax profits from in-force business, which provides an estimate of the value of the shareholders' interest in the covered business. The adjusted net worth is the net assets attributable to shareholders, and is represented by the sum of required capital and free surplus as discussed further below. The value of in-force business is the present value of the projected stream of future after-tax distributable profits available to shareholders from the existing business at the valuation date, allowing for risk on a product-by-product basis, and with adjustment for the cost of holding required capital. The future profit includes renewal of in-force business but excludes any value that may be generated from future new business. Assumptions used in the calculation are made on a best estimate basis.

(4) Allowance for risk

According to the EEV Principles all risks related to the covered business must be reflected. This is accomplished, for example, by allowances for the cost of financial options and guarantees, for the cost of holding policy reserves and any additional required capital, and by adoption of a risk discount rate. The company has used a market-consistent approach based on the principles of finance theory to allow for risk, as follows.

- Assets and liabilities other than policy reserves are valued at market value.

- Investment return assumptions and risk discount rates are set consistently with the risk profile of each cash flow.

- The time value of financial options and guarantees associated with the life insurance business is valued explicitly and consistently with market prices of equivalent traded options. (The products of LIFENET are non-participating death and medical coverage protection products with no surrender value and so in practice no time value of financial options and guarantees needs to be allowed for.)

A market-consistent value assigns a value to cash flows in line with the prices of similar cash flows traded on the open market.

Further details of the methodology are described in the sub-sections below.

(5) Adjusted net worth

Adjusted net worth represents the net assets attributed to shareholders and represents the market value of assets in excess of policyholder liabilities, represented by statutory reserves (excluding contingency reserve), and other liabilities (excluding reserve for price fluctuations).

In other words, adjusted net worth is calculated by adjusting the total net assets on the balance sheet for the retained earnings in certain liabilities and unrealized gains/losses in assets/liabilities not accounted for under the mark-to-market methodology. Deferred assets defined in article 113 of IBA and related DTL (deferred tax liability) is also adjusted.

(6) Value of in-force business

The value of in-force business is calculated as follows:

	Certainty equivalent present value of future profit
less	Time value of financial options and guarantees
less	Frictional cost of capital
less	Allowance for non-market risk

A description of each item in the above formula is provided below.

(7) Value of new business

The value of new business is the value of new policies issued during fiscal year 2011. Future renewals of those new business policies are included in the value of new business, while the values that may be generated from future new business are not.

The value of new business has been calculated as of March 31, 2012, and consists, like the EV, of the adjusted net worth and the value of in-force business. The adjusted net worth represents the impact of all cash flows arising from the point of sale to March 31, 2012. The value of in-force business in respect of new business is calculated in the same manner as the value of

in-force business shown in (6), and using the same assumptions.

(8) Certainty equivalent present value of future profit

The certainty equivalent value is the present value of future after-tax profits, calculated on a deterministic basis, assuming all assets earn the risk-free rate and all cash flows are discounted at the risk-free rate. The certainty equivalent approach ensures that future investment risk premiums are not capitalized in the embedded value.

(9) Time value of financial options and guarantees

There are no options and guarantees, and therefore the time value of financial options and guarantees is zero.

(10) Required capital

Required capital is a part of adjusted net worth required to back the covered business and therefore cannot be immediately paid out to shareholders. The EEV Principles define the minimum required capital to be equal to the statutory minimum capital requirement, and also allows companies to use other levels of required capital, such as their own required risk assessment, as long as the minimum requirement is satisfied.

Reflecting the operation of LIFENET as a going concern, a level of required capital corresponding to a 500% Japanese statutory solvency margin ratio was assumed, based on the new solvency margin regulations which became effective on March 31, 2012. This satisfies the EEV Principles (note the statutory minimum in Japan is a 200% solvency margin ratio). Japanese solvency regulations allow for the excess of the reserve over the full-Zillmer reserve to be counted as part of the solvency margin. The calculation of the amount of required capital reflects this benefit.

The adjusted net worth can be broken down into required capital and free surplus as follows.

			(M	lillions of yen)
		March 31, 2011	March 31, 2012	Increase
				(Decrease)
Adjusted net worth		7,565	13,425	5,860
	Required capital	953	1,308	354
	Free surplus	6,611	12,117	5,505

(11) Frictional cost of capital

This item is the cost of having to retain the level of required capital, and within the EEV bottom-up approach, it is referred to as "frictional cost".

Within this item, tax on investment returns on required capital has been allowed for. Investment expenses incurred in respect of the assets backing the required capital (another frictional cost) are reflected in the unit cost assumptions.

(12) Non market risk

EEV Principles define the EV to be calculated taking all the risks of the covered business into account. There are some non-market risks where the existing best estimate experience assumptions do not allow for the impact on embedded value of the full range of potential outcomes. These risks should be allowed for in the EEV through the allowance for non-market risk.

LIFENET estimated these costs for insurance risks including operational risks and lapse risks using a simple model, and has made allowance for these risks in the EEV calculation.

5. Principal EEV Assumptions

(1) Economic assumptions

In the certainty equivalent calculation, the discount rates and investment yields are the risk-free rates at the valuation date (March 31, 2012). These risk-free rates have been determined based on swap rates. The table below shows, for selected terms, the swap rates used.

	1 year	2 year	3 year	4 year	5 year
Swap Rates as of	0.34%	0.35%	0.39%	0.42%	0.49%
March 31, 2012					
Swap Rates as of	0.260/	0.200/	0.450/	0.520/	0.620/
March 31, 2011	0.30%	0.39%	0.43%	0.55%	0.03%

	10 year	15 year	20 year	30 year	40 year
Swap Rates as of	1.04%	1.49%	1.75%	1.91%	2.00%
March 31, 2012					
Swap Rates as of	1 210/	1 700/	2 0 4 9/	2 170/	2 2 4 0/
March 31, 2011	1.31%	1.79%	2.04%	2.17%	2.24%

The expense inflation assumption was taken to be 0%.

(2) Other assumptions

All cash flows (premium, commission, non-commission expense, death benefit, tax, etc.) were projected by applying best estimate assumptions, based on the latest year's experience, business plan, and industry experience.

Expenses

Expense assumptions have been set as best estimate assumptions, based on the latest year's experience and the latest business plan.

Some expenses were eliminated as one-off expenses which are not expected to occur regularly in the future. The amount of one-off expenses incurred in fiscal year 2011 and eliminated in the derivation of the assumptions was ¥126 million (pre-tax), which mainly relate to costs for insurance administration system development and fees for listing on the Tokyo Stock Exchange Mothers.

The short period since LIFENET started operations causes a high per-policy expense in actual

experience to date. The maintenance expense assumption has been set assuming a continuous increase in the number of policies in-force over the first 10 years (until March 31, 2018) of operation, so that the maintenance expense per policy decreases over this period, and the ultimate expense assumption has been allowed for from 2017 onwards.

For the purpose of calculating the Value of new business, the actual acquisition expenses incurred in the reporting period have been allowed for together with the same maintenance expense assumptions used to calculate the EV.

For reference, the value of new business based on the ultimate unit cost ("Ultimate Unit Cost base"), has been calculated with the ultimate maintenance expense assumption for fiscal year 2017 applied from the issue date.

Claim Payment, Lapse

As experience to date in claims payments and lapses is insufficient in isolation to set projection assumptions, the assumptions for claim payments and lapses have been set at what the company considers to be a reasonable level based on industry experience and the past experience of other companies.

Premium

The policy contract for term life allows the premium rate to be recalculated on renewal. In projecting renewal premiums, current premium rates have been used, taking the renewal age of the policyholder into account.

Policy reserve

The premium reserve which is a part of policy reserve is calculated in line with the 5 year zillmerized reserving method in accordance with Insurance Business Regulation 69.4.4. LIFENET adopted this method for the calculation of the future projected profits, except that after the renewal of the policy contract for the Term product, the future projected profits are calculated in line with the standard valuation reserving method, regulated by the IBR issued by FSA.

Corporate tax

The future corporate tax calculation allows for changes in corporate tax rates and limitations to the permitted tax offsets of losses carried forward, as legislated in 2011 ("Act for Partial Amendment of the Income Tax Act and Others for the Purpose of Constructing a Taxation System Responding to Changes in Economic and Social Structures" (Act No.114, 2011) and "Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake" (Act No.117, 2011)).

The expected corporate tax offsets associated with losses carried forward as of March 31, 2012 were calculated and included in the value of in-force business.

The effective corporate tax rates assumption (including local tax) has been set based on 33.33% (fiscal 2012-2014), 30.78% (from fiscal 2015 onward). Consumption tax assumption has been set at 5.0%.

6. Sensitivities

The impacts of changes in assumptions (sensitivities) on the EEV results are summarized below. For each sensitivity, only one specific assumption is changed and other assumptions remain unchanged. It should be noted that the effect of the change of more than one assumption at a time is likely to be different from the sum of sensitivities carried out separately. As Japanese policy reserves are calculated in accordance with the IBR, the sensitivities carried out do not affect the reserves at the valuation date. The sensitivity on the value of new business excludes the impact on the adjusted net worth.

		(Millions of yen)
	Change in EEV as of March 31, 2012	Change in Value of New Business
EEV and New Business Value as of March 31, 2012	18,547	788
Sensitivity 1a: 1.0% increase in risk-free rate	823	392
Sensitivity 1b: 1.0% decrease in risk-free rate	(1,527)	(722)
Sensitivity 1c: 0.5% increase in risk-free rate	462	221
Sensitivity 1d: 0.5% decrease in risk-free rate	(619)	(291)
Sensitivity 2: 10% decrease in equity and real estate value	(13)	_
Sensitivity 3: 10% decrease in operating expenses	741	368
Sensitivity 4: 10% decrease in lapse rate	(578)	(257)
<i>Sensitivity 5:</i> 5% decrease in claim incidence rates for life business	1,720	767
Sensitivity 6: 5% decrease in mortality for annuity business	_	_
<i>Sensitivity 7:</i> Change the required capital to 200% of solvency margin ratio	72	35

- Sensitivity 1a: 1.0% increase in risk-free rate (for all future years)
- Sensitivity 1b: 1.0% decrease in risk-free rate (for all future years)
- *Sensitivity 1c:* 0.5% increase in risk-free rate (*for all future years*)
- *Sensitivity 1d:* 0.5% decrease in risk-free rate (*for all future years*)

Fixed interest assets (bonds, etc.) are revalued according to the change in the interest rate.

The value of in-force business and the adjusted net worth are re-calculated according to the change of investment yield and discount rate. However if the risk-free rate becomes negative after the deduction of 1.0% or 0.5%, 0% is applied instead.

EEV Guidance only requires disclosure of the sensitivity of a 1% increase/decrease in risk free rate, but a sensitivity of 0.5% is shown as well considering the low level of interest rates in the Japanese market.

Sensitivity 2: 10% decrease in equity and real estate value

Market values of equities and real estate at the valuation date are reduced by 10%.

Sensitivity 3: 10% decrease in operating expenses

A factor of 0.9 is applied to expenses connected with the maintenance and continuation of contracts, leaving other expenses unchanged.

• Sensitivity 4: 10% decrease in lapse rate

Base lapse rates are multiplied by 0.9.

Sensitivity 5: 5% decrease in claim incidence rates for life business

Base claim incidence rates (mortality and morbidity) are multiplied by 95%. The possibility of premium rate cuts and any other management actions associated with such changes in the claim level are not reflected.

- Sensitivity 6: 5% decrease in mortality for annuity business
 Not applicable as LIFENET has no annuity business.
- Sensitivity 7: Change the required capital to 200% of solvency margin ratio

1. Notes on the Use of the Information

The calculation of EV results involves certain assumptions regarding future projections that are subject to risks and uncertainties. It should be noted that actual future results might differ materially from the assumptions used in the EV calculations, and users of this information are advised to be cautious.

7. Third Party Opinion

LIFENET engaged Towers Watson to review its EEV results and obtained the following opinion.

Towers Watson has reviewed the methodology and assumptions used to determine the embedded value results as of March 31, 2012 for LIFENET. The review covered the embedded value as of March 31, 2012, the value of new business issued in fiscal year 2011, the analysis of movement in the embedded value during fiscal year 2011 and the sensitivities of the embedded value and new business value to changes in assumptions.

Towers Watson has concluded that the methodology and assumptions used comply with the EEV Principles and Guidance. In particular:

- The methodology makes allowance for the aggregate risks in the covered business through LIFENET's market-consistent methodology as described in section 4 of this document;
- The operating assumptions have been set with appropriate regard to past, current and expected future experience, whilst noting that LIFENET only started business in May 2008 and therefore the experience data is limited; and
- The economic assumptions used are internally consistent and consistent with observable market data.

Towers Watson has also reviewed the results of the calculations, without however undertaking detailed checks of all the models, processes and calculations involved. On the basis of this review, Towers Watson is satisfied that the disclosed results have been prepared, in all material respects, in accordance with the methodology and assumptions set out in this disclosure document.

In arriving at these conclusions, Towers Watson has relied on data and information provided by LIFENET. This opinion is made solely to LIFENET in accordance with the terms of Towers Watson's engagement letter. To the fullest extent permitted by applicable law, Towers Watson does not accept or assume any responsibility, duty of care or liability to anyone other than LIFENET for or in connection with its review work, the opinions it has formed, or for any statement set forth in this opinion.