# **NEWS RELEASE**



October 15, 2012 Haruaki Deguchi, President/Founder LIFENET INSURANCE COMPANY

(Securities Code: 7157, TSE Mothers)

## FY2012 Q2: CUSTOMER INQUIRY REPORT

Awarded the Best Contact Center of the Year 2012 Recognition Award for Quality Improvement

TOKYO, October 15, 2012 - LIFENET INSURANCE COMPANY ("Lifenet"; TSE Mothers 7157, President/Founder: Haruaki Deguchi, URL: <a href="http://ir.lifenet-seimei.co.jp/en/">http://ir.lifenet-seimei.co.jp/en/</a>) announces the report on the number of inquiries from customers for the second quarter of fiscal year 2012, ending March 31, 2013.

In the second quarter of FY2012, we received a total of 16,026 inquiries. This is 84.9% the number of inquiries of the previous quarter, and 78.6% compared to the same quarter of the previous fiscal year. The number of complaints continued to remain low at 0.8% (128 of the 16,026 cases) as a result of the constant improvement in the quality of service provided by our contact center, and enhancement of our website aimed to improve comprehensibility. Accordingly, the total number of inquiries received in the first half of FY2012 (April through September) stands at 34,908 with a total of 252 complaints.

At Lifenet, we view customer inquiries as a valuable asset to continuously better our products and services. All inquiries received are compiled and analyzed, and are reflected directly in our daily operations by the company as a whole for the purpose of maximizing customer satisfaction. Such unending efforts were acknowledged, and Lifenet was awarded the Best Contact Center of the Year 2012 Recognition Award for Quality Improvement by the Japan Institute of Information Technology this past July.

### 1. Number of inquiries and complaints from customers

FY 2012 (Fiscal Year ending March 2013)

Item		1Q	2Q	Accumulated
		(AprJun. 2012)	(JulSep. 2012)	total
Inquiries		18,882	16,026	34,908
	Complaints	124	128	252
% of complaints		0.7%	0.8%	0.7%

# < Reference: FY 2011 (Fiscal Year ending March 2012)>

Item		1Q	2Q	2Q 3Q		Accumulated	
		(AprJun. 2011)	(JulSep. 2011)	(OctDec. 2011)	(JanMar. 2012)	total	
Inquiries		15,172	20,394	16,264	20,171	72,001	
	Complaints	80	146	118	144	488	
% of complaints		0.5%	0.7%	0.7%	0.7%	0.7%	

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# 2. Breakdown of complaints\*

## FY 2012 (Fiscal Year ending March 2013)

Itom	1Q	2Q	Accumulated	0/	
Item	(AprJun. 2012)	(JulSep. 2012)	total	%	
Acquisition	93	98	191	75.8%	
Collection	7	8	15	6.0%	
Maintenance	5	7	12	4.8%	
Claims/ Benefits	10	5	15	6.0%	
Others	9	10	19	7.5%	
Total	124	128	252	100.0%	

#### < Reference: FY 2011 (Fiscal Year ending March 2012) >

Item	1Q	2Q	3Q	4Q	Accumulated	%	
item	(AprJun. 2011)	(JulSep. 2011)	(OctDec. 2011)	(JanMar. 2012)	total		
Acquisition	60	103	83	87	333	68.2%	
Collection	2	11	6	11	30	6.1%	
Maintenance	3	7	4	10	24	4.9%	
Claims/ Benefits	4	4	2	7	17	3.5%	
Others	11	21	23	29	84	17.2%	
Total	80	146	118	144	488	100.0%	

<sup>\*</sup> Based on the classifications determined by The Life Insurance Assciation of Japan

## About LIFENET URL: http://ir.lifenet-seimei.co.jp/en/

Returning to the original purpose of life insurance - mutual support - LIFENET INSURANCE was founded with the goal of offering simple, convenient and competitively priced products and services based on the highest levels of business integrity. We sell these products and services directly to customers over the Internet. By using the Internet, we are able to offer highly cost-competitive products and accept applications from customers at any given time.

### Contact:

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